

Sustainable Retirement Made Possible

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Sustainability Conference

7 May 2021

Retirement is to Perform a Play that Belongs to You



AMIGOS

By HKMC



(<https://www.youtube.com/watch?v=8UM3WLpYfi4>)

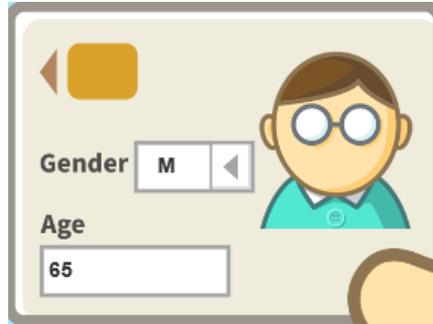
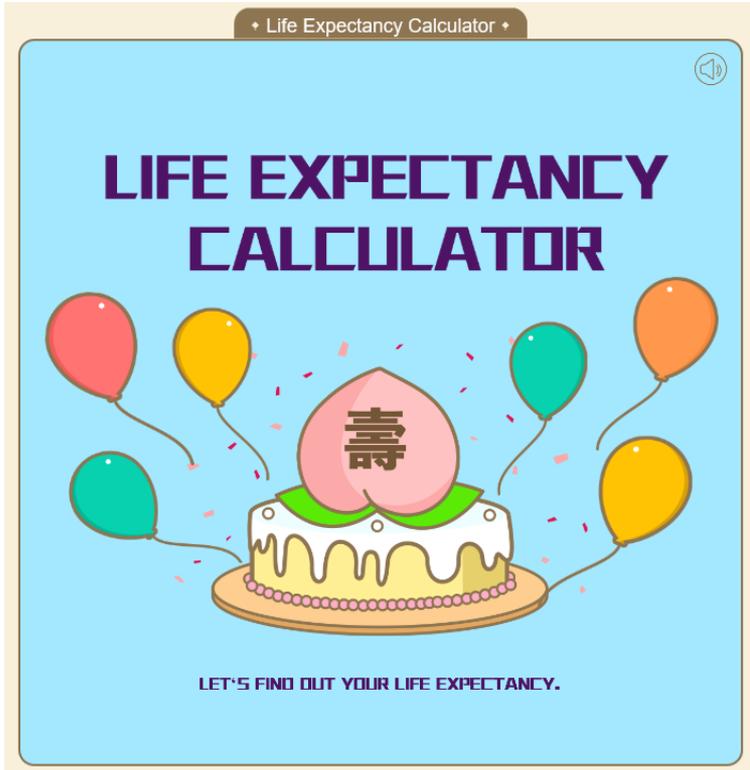
Key Post-Retirement Risks



- Five key post-retirement risks
- Managing longevity risk is becoming increasingly important

Example:	Longevity Risk	Market Risk	Inflation Risk	Liquidity Risk	Credit Risk
Equity					
Investment Grade Bond					
Life Annuity					
Reverse Mortgage					
Policy Reverse Mortgage					

Life Expectancy



Gender

Age

85 years old



Gender

Age

90 years old

(https://www.hkmca.hk/hkmcaphp/php/chi/life_expectancy.html)

HKMC Retirement Solutions



Reverse Mortgage Programme (RMP)



Features

Collateral

Residential properties,
including subsidised sale flats with unpaid land premium

Entry Age

55 for owners of
private properties

Payment Term

10, 15, 20 years or life

Rent-out Option

Rental income +
Payouts

Lump-sum Payout

For specific purposes

Repayment

Not required during lifetime of borrowers
Continue to stay in the property for the rest of life

Monthly Payouts for RMP



Example:

Age	65
Number of borrower(s)	1
Property value	HK\$6 million

Monthly payouts

Payment term	10 years	15 years	20 years	Life
At floating rate	\$26,400	\$19,800	\$16,800	\$15,000
At fixed rate	\$29,040	\$21,780	\$18,480	\$16,500



Features

100% Death Benefit Protection
No more financial loss due to death

Special Withdrawal
For medical and dental expenses

Entry Age
60

Payment Term
Single premium

Max. Premium
HK\$3mn

Income Period
Whole of life

Video-
conferencing
Application
Service

Monthly Payouts for HKMC Annuity Plan



Example:

Single premium amount

HK\$1 million

Monthly payouts

Age (years old)	60	65	70
Male	\$5,100	\$5,800	\$6,560
Female	\$4,700	\$5,300	\$5,840

Policy Reverse Mortgage Programme (PRMP)



Features

Collateral
Life insurance
policy

Payout Calculation
Base on death benefits

Entry Age
60

Payment Term
10, 15, 20 years
or life

Lump-sum
Payout
For specific
purposes

Repayment
Not required during lifetime of the
borrowers; death benefits will be used
to repay the loans after they pass away

Monthly Payout for PRMP

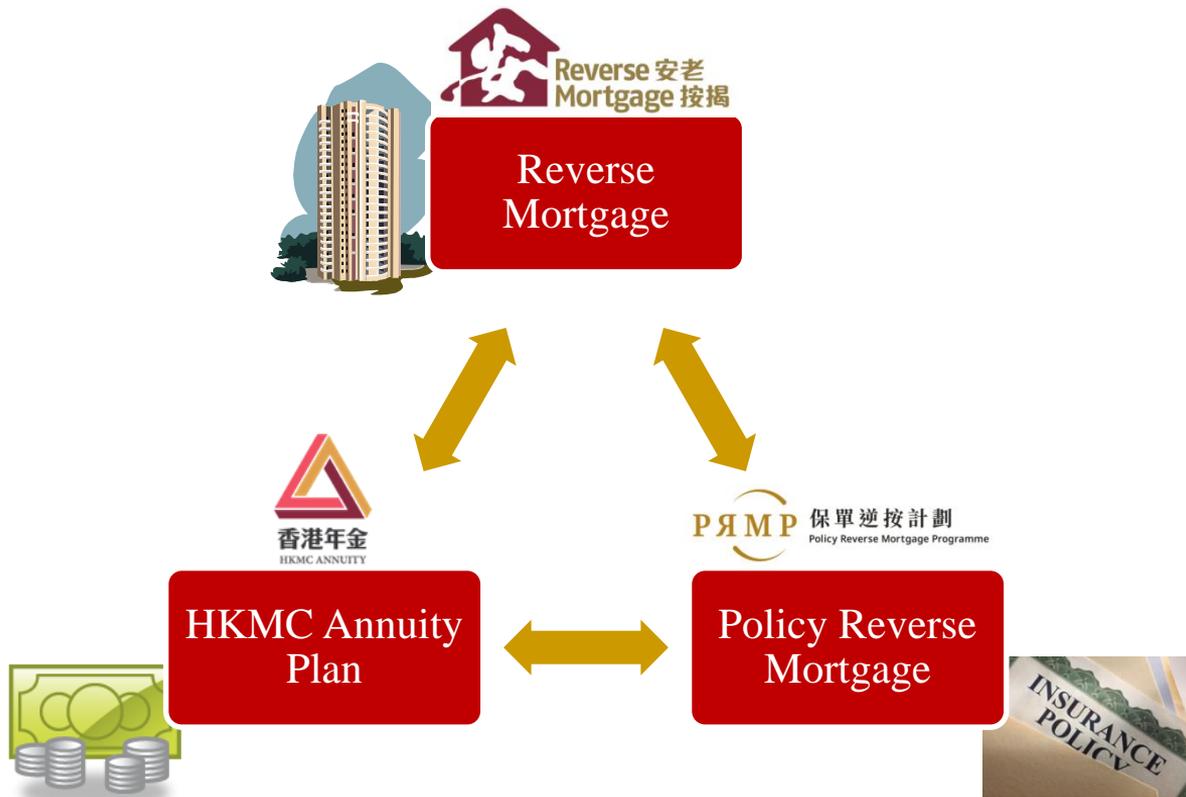


Example:	
Age	65
Gender	Male
Death benefits amount	HK\$2 million

Monthly payouts				
Payment term	10 years	15 years	20 years	Life
At floating rate	\$4,393	\$3,441	\$3,036	\$2,793
At fixed rate	\$5,194	\$3,998	\$3,480	\$3,157

* The above monthly payout amounts are based on a specific life insurance policy of a well-known insurance company and are for illustration purpose only. The actual monthly payout amount for individual life insurance policies may vary.

Possible Combination



Thank you